

## BSB30220 Certificate III in Entrepreneurship and New Business

### Course summary

**Qualification/Unit code and title:** BSB30220 Certificate III in Entrepreneurship and New Business

**Purpose:** This qualification reflects the role of individuals establishing or carrying on business as a sole trader or contractor, as well as those supporting the establishment of a new venture as part of a larger organisation. These individuals apply a broad range of competencies in varied contexts, using some discretion and judgement and relevant theoretical knowledge. They may provide technical advice and support to a small team.

**Duration:** 12 months

**Location:** Virtual class (Microsoft Teams)

**Trainer/Assessor name:** Kirrilea Disher

**Funding type:** Self-Employment Assistance - fully funded initiative of the Australian Government

**Entry requirements:** There are no entry requirements for this qualification/course

**Fees:** No Fees apply to this training program.

**Delivery type:** Blended learning pathway including virtual classroom workshops every Wednesday for up to 5hrs via Microsoft Teams and self-paced learning tasks relevant to own small business.

#### Assessment:

**Assessment 1** includes written short answer questions and research activities for gathering information to assess your knowledge. **Assessment 2** is focused on scenarios, business study tasks and project activities. **Assessment 3** is the assessment of your completed business plan and relevant financial reporting details.

You are required to complete and submit each one via email to [assessments@mypathway.com.au](mailto:assessments@mypathway.com.au) for marking, and these must be submitted within 14 days of you attending the workshop.

Code	Unit and description	
BSBESB301	Investigate business opportunities	(Core)
BSBESB302	Develop and present business proposals	(Core)
BSBESB303	Organise finances for new business ventures	(Core)
BSBESB305	Address compliance requirements for new business ventures	(Core)
BSBESB304	Determine resource requirements for new business ventures	(Elective)
BSBFIN302	Maintain financial records	(Elective)

BSBOPS304	Deliver and monitor a service to customers	(Elective)
BSBPEF301	Organise personal work priorities	(Elective)
BSBMKG431	Assess marketing opportunities	(Elective)
BSBMKG435	Analyse consumer behaviour	(Elective)

On successful completion all 10 units of competency, you will receive a full qualification. On partial completion of the above training program, you will be issued a 'Statement of Attainment' listing successful unit outcomes.

**My Pathway contact details:**

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